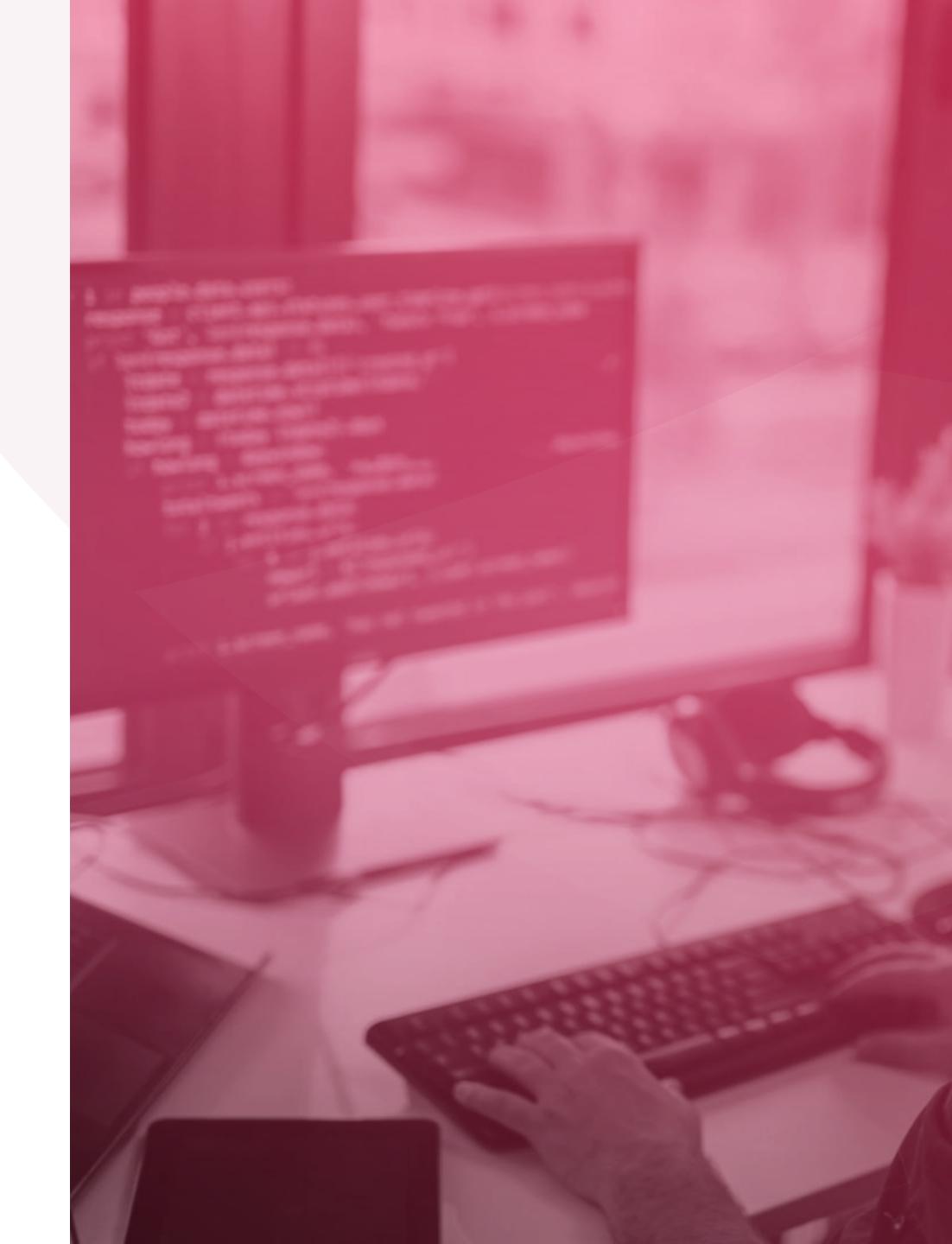


# Scale effectively through full-cycle software development solutions.

**ABIT Technologies** is a Romanian-based IT agile team that blends senior engineering with today's most powerful AI models to ship production-ready products—fast and at scale.

<u>Let's Talk</u>





#### Introduction

With over 5 years of experience and a track record of exceeding expectations for more than 30 satisfied clients, ABIT Technologies exemplifies a client-centric approach and an unwavering commitment to excellence.

Our methodologies are intricately woven with innovation, agility and a profound understanding of industry trends. We don't just deliver software; we deliver tailored solutions for our clients.





#### **Our Services**

#### **End-to-end software solutions**

From conceptualization to deployment, our dedicated team of experts collaborates closely with you to understand your specific requirements. We deliver cutting-edge solutions that not only meet, but also exceed your expectations.

#### **Build-Operate-Transfer (BOT)**

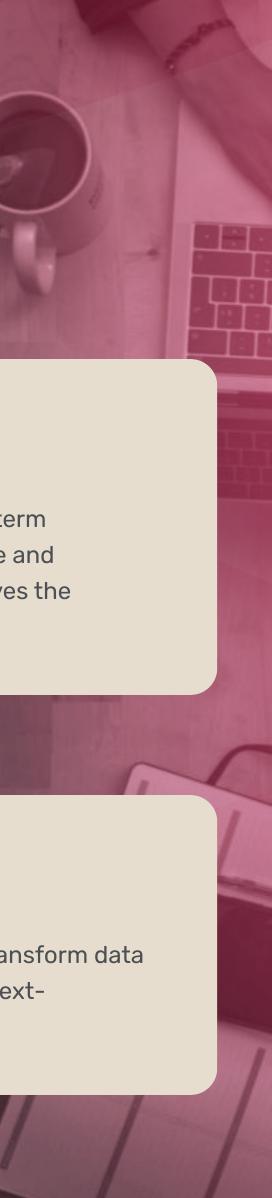
Tailored for businesses seeking a strategic expansion, our BOT model allows you to build and establish your offshore team under our guidance, operate smoothly with our support, and eventually transfer control to your organization.

#### **Staff Augmentation**

Whether you need additional expertise for short-term initiatives or long-term collaborations, our flexible and strategic approach ensures that your team receives the support it needs in order to achieve success.

#### **Advanced Al Services**

We design and deploy tailored AI solutions that transform data into insight, automate routine tasks, and power next-generation customer experiences.



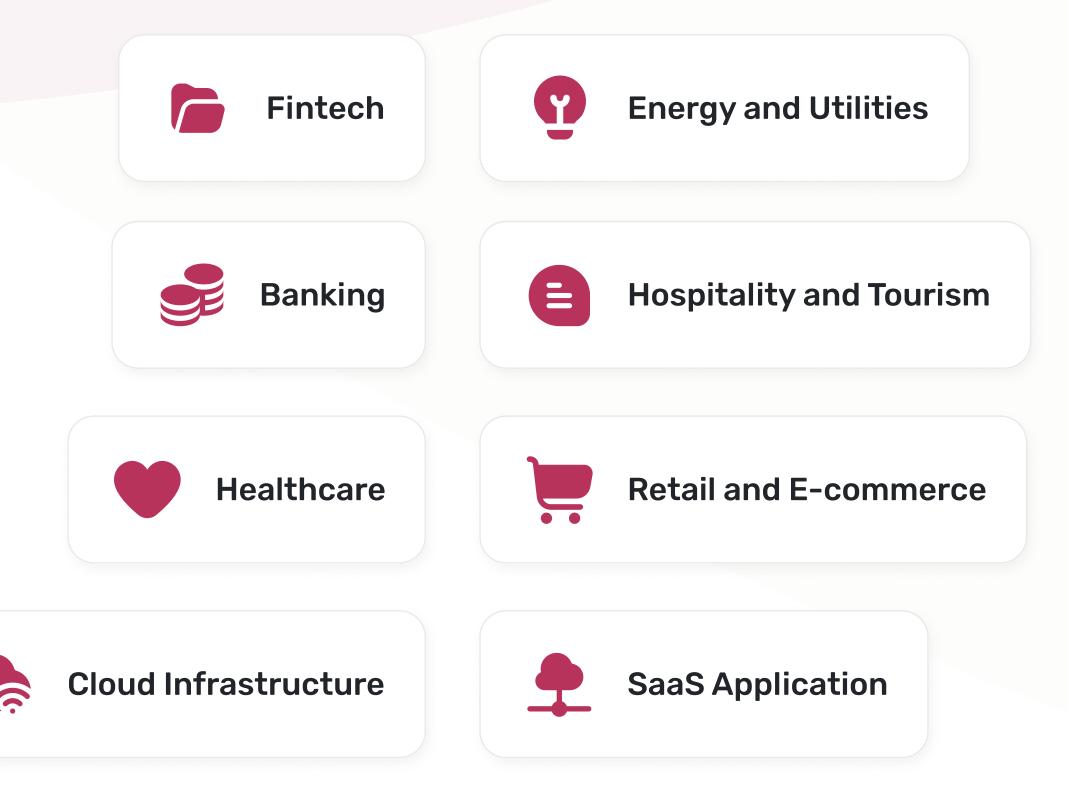
www.abittechnologies.com

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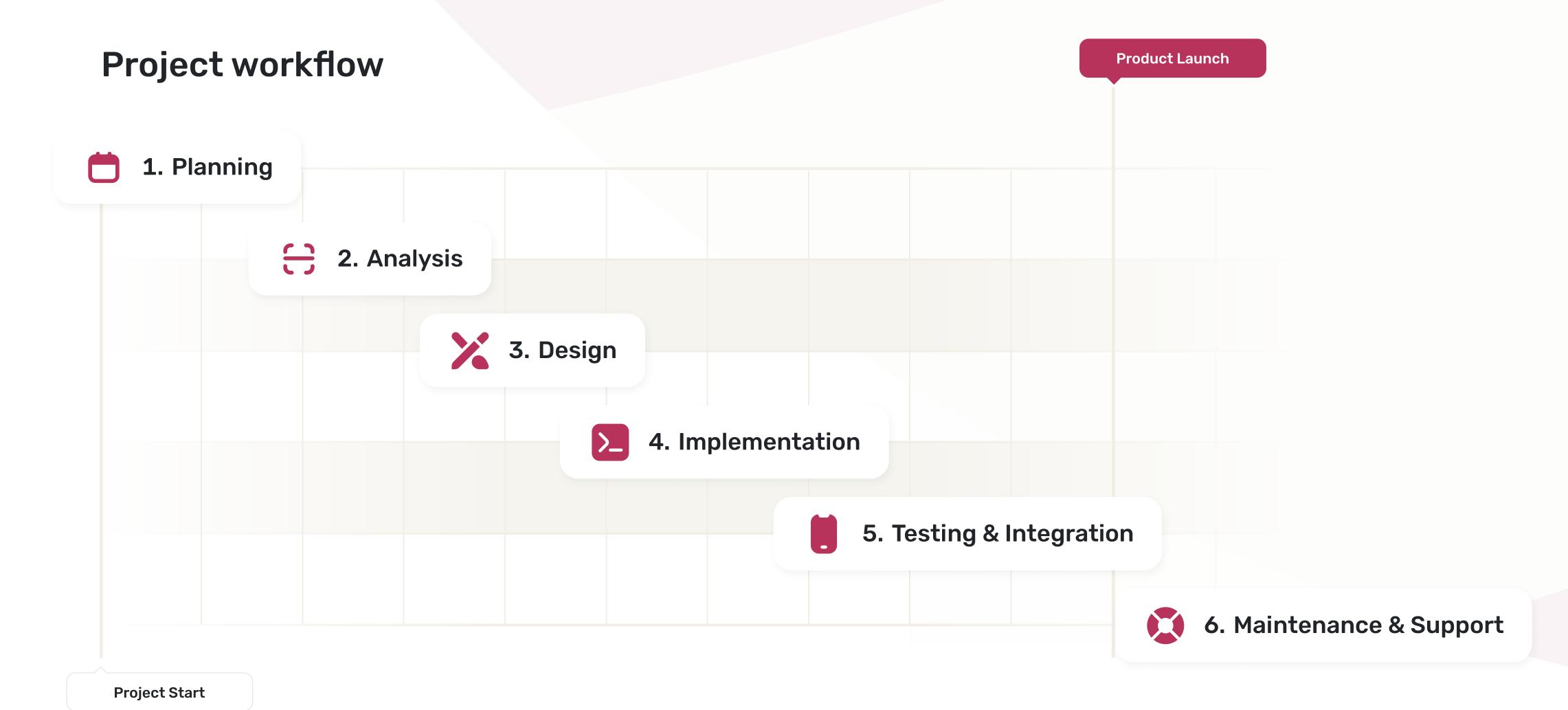
# A look into our varied business areas

Explore the diverse landscape of our expertise as a software services company, offering tailored solutions across a wide spectrum of business areas. We ensure innovative and strategic solutions that cater to the unique needs of each industry we engage with.



+ and many more





5.0

5.0

5.0

5.0

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Quality

Schedule

Cost



#### Case studies

Our portfolio is a showcase of real-world challenges combined with innovative solutions and tangible results. Each case study is a journey of collaboration, adaptation, and commitment, offering insights with regard to our problemsolving approach and showcasing the results and impact of our software development services.



"Due to the implementation of a sprint process, they projected and delivered every little element on time."

ABIT Technologies delivered impressive work within a short time frame. The service provider listened intently to the client's requirements, enabling them to understand and identify the functionalities, architecture, security, and design needed for the product. Moreover, they were collaborative.

Uwe Böhler
CEO & Founder, Cloud of Legacy GmbH

Read Full Reviews on Clutch

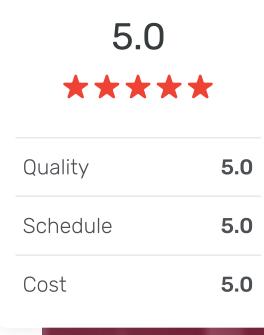
"It felt more like a group of friends than a business relationship"

ABIT Technologies delivered the app on time and within budget, much to the client's delight. The team was responsive to the project's needs, and internal stakeholders were particularly impressed with the vendor's personable approach.

**Mathias Krebs** 

Product Owner, Auditing & Financial Services Firm

Read Full Reviews on Clutch





# Enterprise Al Voice Agent

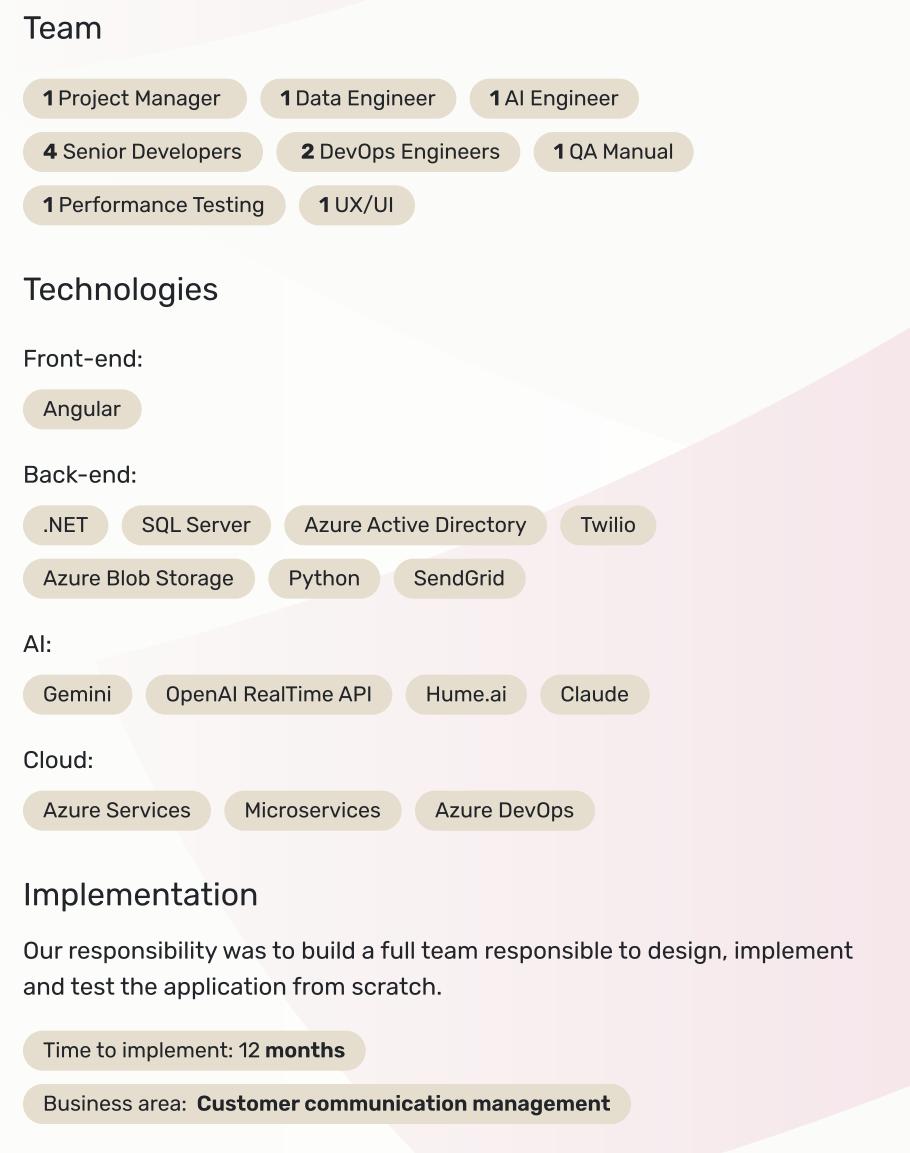
ReturnMail.ai

We have developed for a US startup an advanced AI solution designed for government agencies, businesses, and nonprofits that send large volumes of mail.

The system workflow was designed to scan, extract, process, outreach, and update the database of large institutions with correct addresses for their customers.

We have developed the application from scratch and we have used several tools and LLMs to process the data and to contact the customers: 11Labs, OpenAI, Gemini, Claude, Hume.ai, Twilio, and Sendgrid.

Al-based Cloud Native End-to-End Streamline process Azure Services



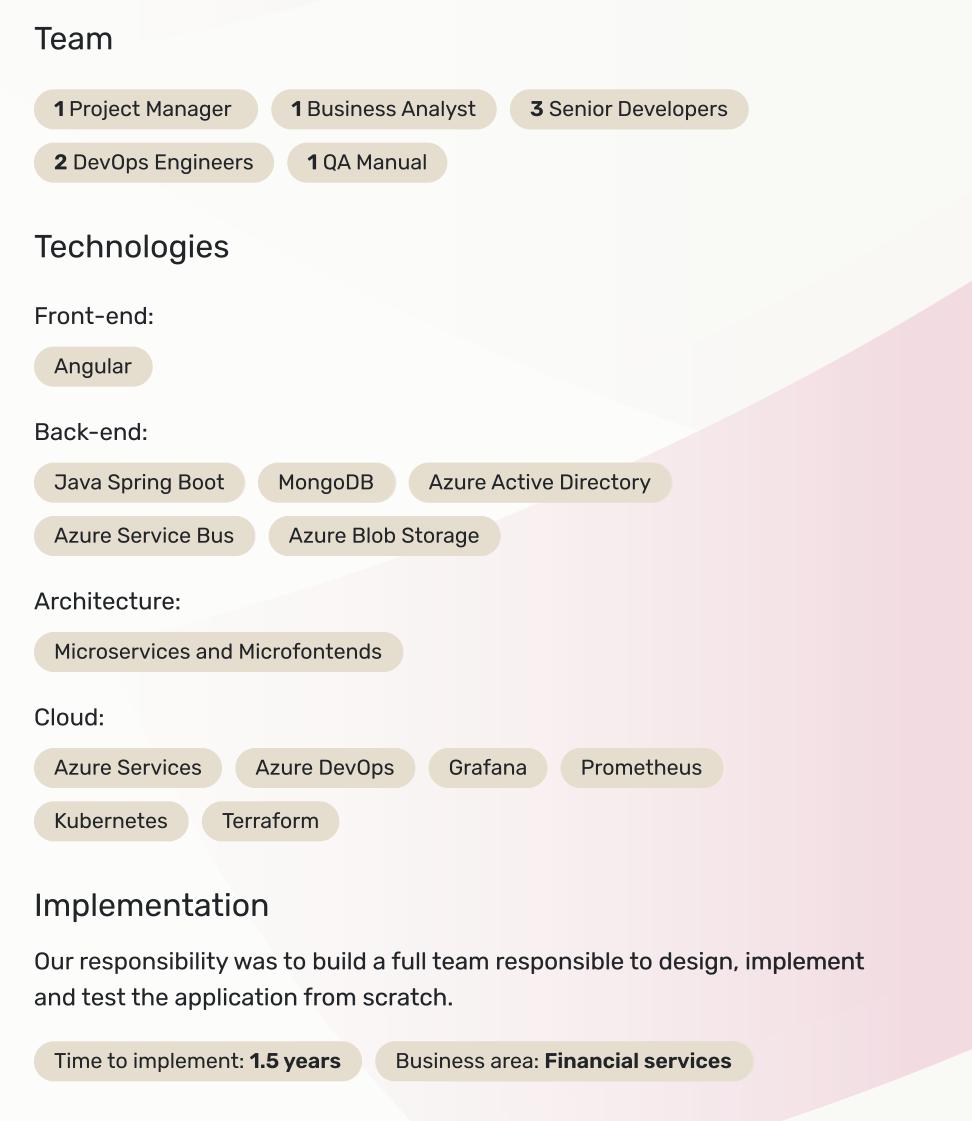


# **Enterprise Payroll Application**

Rödl & Partner

The project helped the company to digitize and automate the process of executing the full payroll process for their clients. It was designed to support a full dynamic payroll workflow of all of their clients and to be a strategic advantage in selling their financial services.

Cloud Native End-to-End Payroll Portal





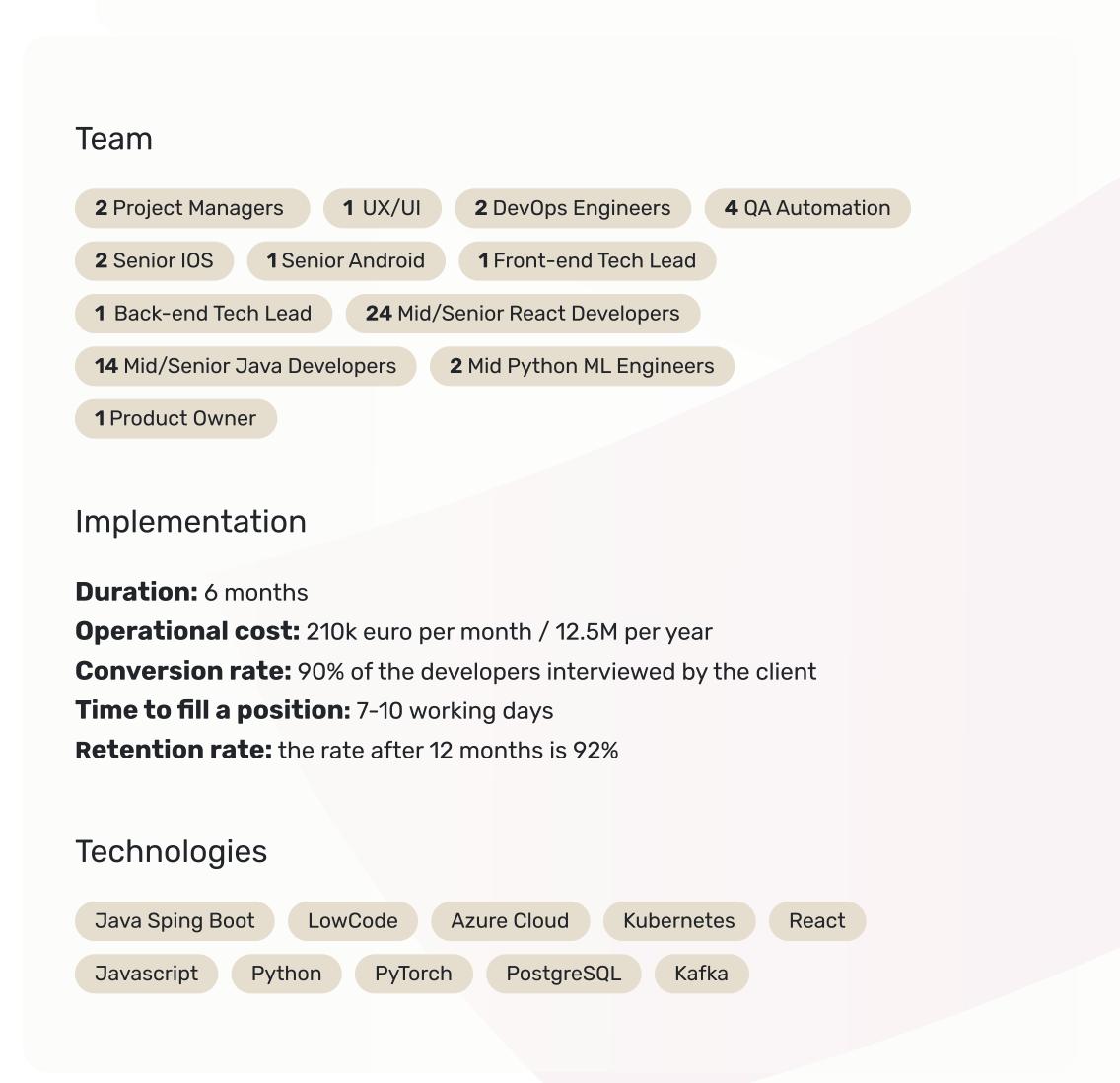
#### **ERP Product Team**



In just **6 months**, we successfully established and locally managed a comprehensive nearshore development team for a German product startup. Within this timeframe, we built and managed a full development team of **35 professionals** in Romania, expanding to a total of **55 team members** over 12 months.

Build-Operate-Transfer

Nearshore Team



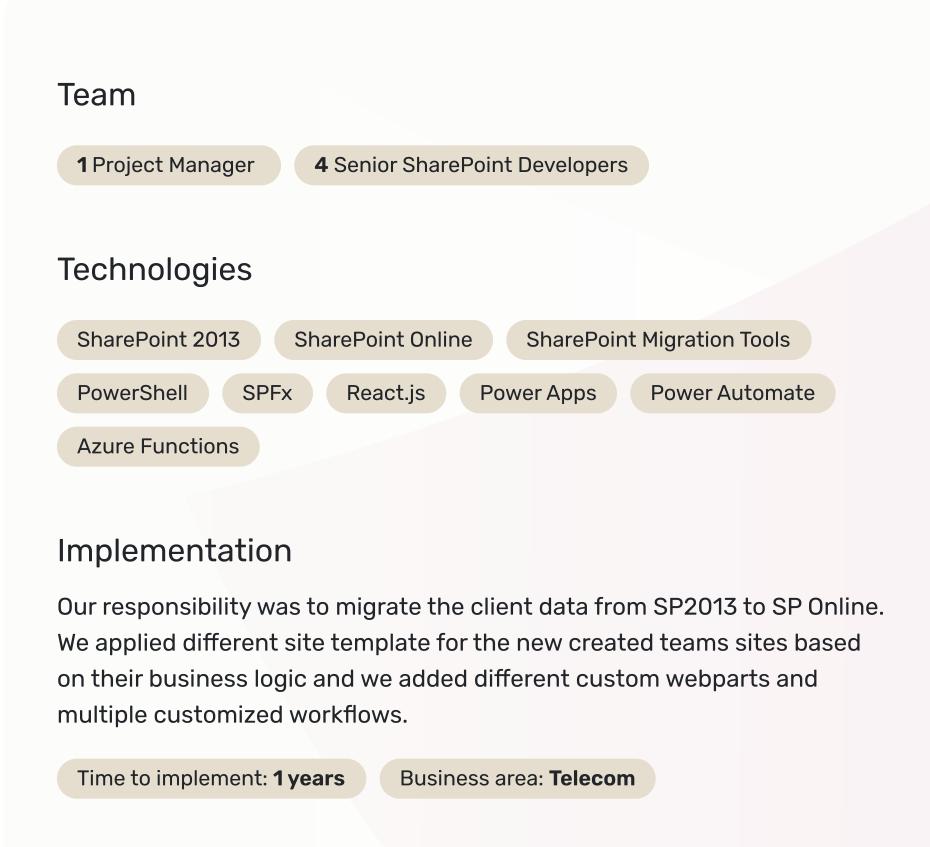


#### **SharePoint Online Intranet**



We have developed with a Romanian Partner a custom SharePoint Online Intranet Portal for a French company with migration of data from SP2013 to SharePoint Online. We created and managed a full SharePoint dedicated team that worked closely with the client product owners. We delivered the new Portal within our client timeline.

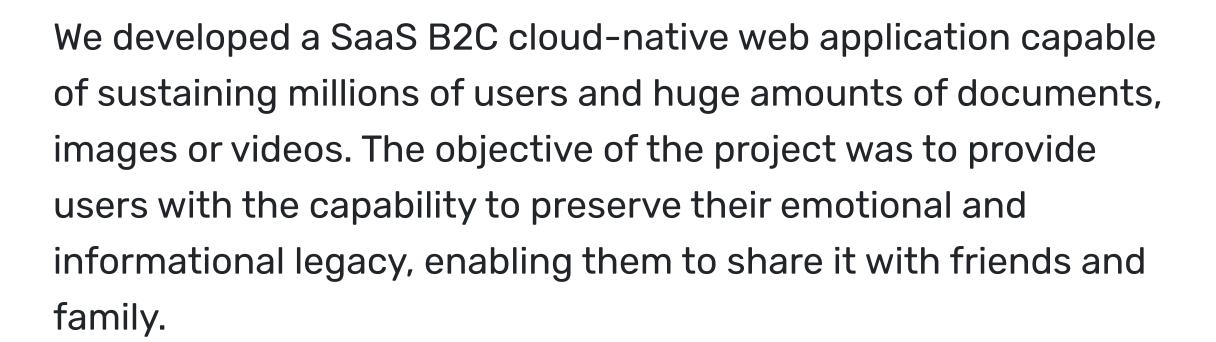
End-to-End Azure SharePoint Online



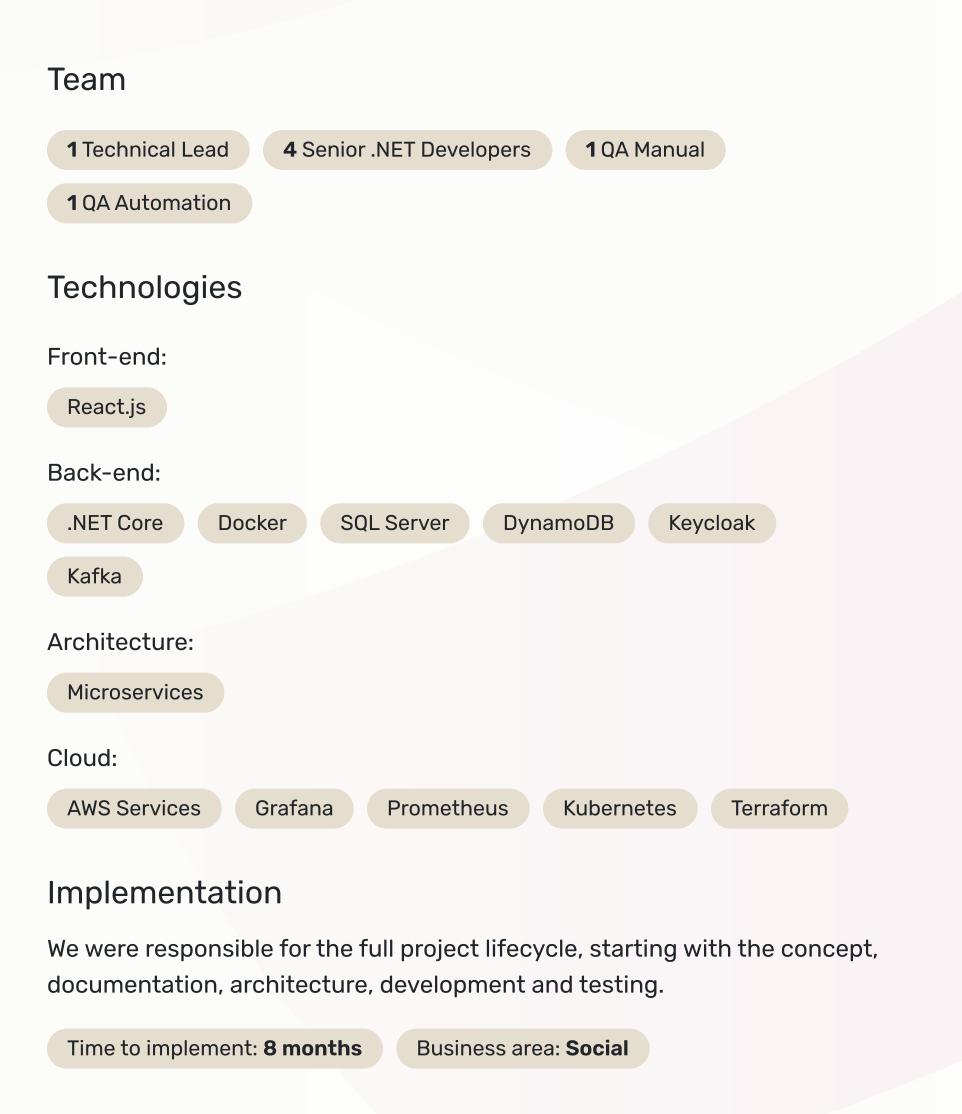


#### Software as a Service

#### Cloud of Legacy —



Cloud Native End-to-End SaaS



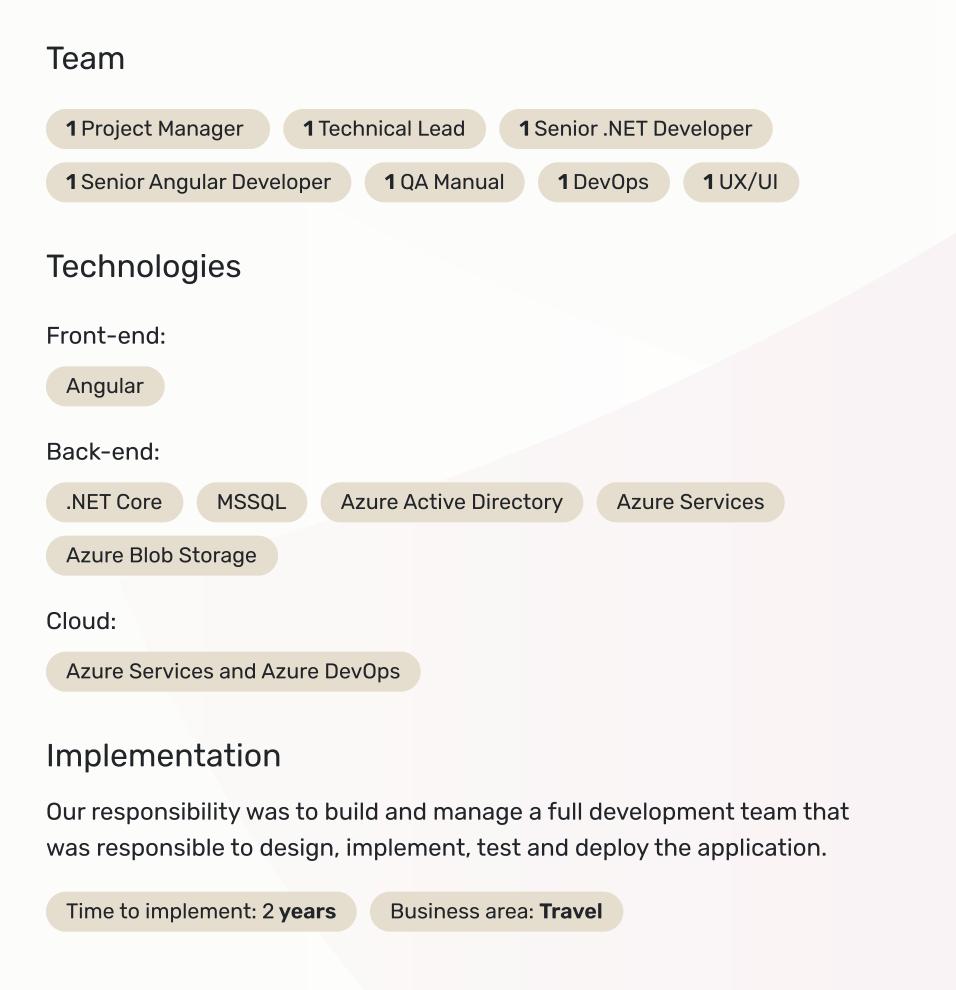


#### **Business Travel Application**



We have developed a SaaS B2B platform for a German client that helps business travelers build and maintain meaningful relationships through efficient and purposeful travel. Our objective was to build and deliver a Web Application and a Google Chrome Extension from scratch.

End-to-end Azure Services Travel



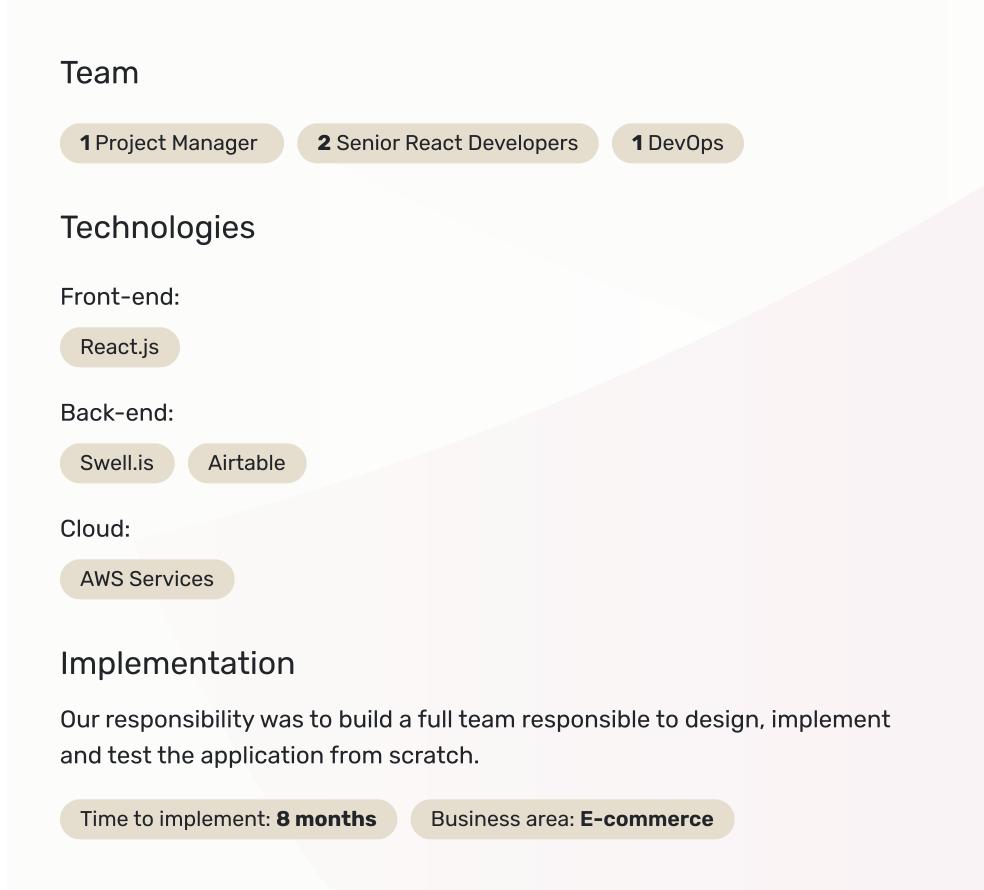


# E-commerce application

#### i5 Capital

We have developed an E-commerce application from scratch for a United States company using low-code integration tools such as Airtable and Swell. Our role was to find the low-code tools that helped us to deliver a fully custom e-commerce experience in a short period of time. The product's scope aim to offer an online presence for a local Washington bakery.

Low-Code AWS Services E-commerce





# Technologies



servicenow







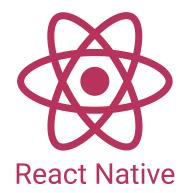










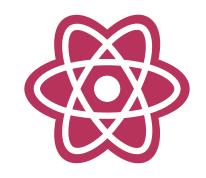












+ and many more



#### Our Team

Benefiting from a highly experienced development team comprising exclusively senior developers, we ensure the professional and high-quality completion of our projects. Our strategic approach to staffing enables us to deliver exceptional results, meeting and exceeding the expectations of our clients.



#### **Ciprian Ilies**

Co-founder & Product Development Executive

in @Ciprianllies



#### **Adrian Draghici**

Co-founder & Business Development Executive



in @AdrianDraghici





# Why us?

We stand at the forefront of innovation and we are driven by a relentless commitment to excellence. What sets us apart is our unwavering dedication to delivering cutting-edge solutions, tailored to meet the evolving needs of our clients. Our team of seasoned experts combines technical prowess with a passion for problemsolving, ensuring that every project we undertake is executed with precision and foresight.

**Advanced AI Services** 

**End-to-end solution provider** 

Nearshore software services company

High level of seniority

Costs below the market average compared with our expertise

**Staff Augmentation** 

Detailed and free presales process: architectural proposal, 3 point estimates, user journey documentation



# Let's Talk!

You can find us here:





<u>@abit-technologies</u>

